



## CASE STUDY

# Blue Cross and Blue Shield of Alabama: Proven Strategies for Improving Provider Credentialing Processes

## Executive Summary

With more than 3 million members, Blue Cross and Blue Shield of Alabama (BCBSAL) is the largest healthcare plan in the state. Prior to 2010, the organization performed the credentialing and re-credentialing processes manually, including provider data collection, data verification and ongoing sanctions monitoring.

They now use the CAQH Credentialing Suite to obtain provider data, verify primary sources, monitor sanctions and streamline operations.

## The Challenge

With an increased demand in attestation and re-attestation, BCBSAL explored opportunities to simplify their credentialing process by:

- Reducing the amount of outreach conducted by staff to obtain missing information and clarify ineligible responses.
- Automating the querying of registry databases during the re-attestation process.
- Conducting continuous monitoring and reporting of provider sanctions.
- Assuring that they met NCQA credentialing guidelines.



## Goals Achieved



Significantly reduced provider outreach



Decreased sanctions research and reporting to less than half a day



Improved primary source verification (PSV) data quality



Achieved regulatory compliance



Reduced the time-to-decision by 60 days

## The Results

CAQH assisted BCBSAL in better aligning their internal resources while streamlining key processes to help them reach their goals. After implementing the CAQH Credentialing Suite, BCBSAL increased credentialing efficiency through automation.

## The Solution

### Reduced Use of Manual Applications

The BCBSAL enrollment website uses the CAQH Credentialing Solution as its backend processor. Providers are directed to complete and/or update their profile online with all needed data, including scanned documentation.

Daily, BCBSAL receives electronic provider files, and the data automatically flows into their provider data management system (PDMS), eliminating most of the paperwork, evening out the workflow and improving the timeliness of the processes.

### Automated, Standardized Data Verification

The PDMS exports a roster of providers requiring re-credentialing into the CAQH Credentialing Suite. Once completed, the solution returns the provider files to the PDMS, each with a classification noting possible irregularities. A checklist report is also imported into the PDMS, along with supporting documentation, populating the provider records with each item in the report.

### Timely Monitoring of Provider Sanctions

BCBSAL network providers are now monitored continuously. The solution automatically queries more than 500 sources regularly, including state licensing boards, OPM, OIG and other federal sources, and flags all sanctioned providers on the plan roster.

**"THE DATA QUALITY IS VERY GOOD, THE PROCESSES ARE AUTOMATED, AND WE'VE BEEN ABLE TO REDUCE STAFF TIME. WE NOW DEPEND ON CAQH SOLUTIONS TO HELP OUR PLAN BRING EFFICIENCIES TO THE PROVIDER CREDENTIAL AND RE-CREDENTIAL PROCESSES."**

BLUE CROSS BLUE SHIELD  
OF ALABAMA



NCQA Certified CVO



Automation



Centralized Data  
Collection



Improved Staff  
Resourcing



Comprehensive  
Reporting

## Driving Change with Technology

CAQH solutions automate workflows, deliver a wealth of accurate and actionable data, and create a better experience for both providers and health plans.



Find out how better data can accelerate your credentialing cycle. Email [sales@caqh.org](mailto:sales@caqh.org) or visit [caqh.org/credentialing](https://caqh.org/credentialing) to learn more.